



**Enlightened  
Super Trader  
Education**

"Learn To Be A Consistent, Profitable Trader!"

**Mentorship Proposal For:**

**Terry Hall**

**How To Be A Consistent, Profitable  
Trader**

**Start Date: June 11, 2018**

**“Helping You Achieve Your Goals  
Through Integrity, Discipline, and  
Excellence”**

**[www.estetrader.com](http://www.estetrader.com)**

## **12 Months Mentoring Program**

This is a 12-month Private Mentoring Program. This powerful program is hands-on over the course of 12 months via Zoom or in-person. In between the sessions, you will be doing homework to practice, practice, practice the skills you have learned. The more practice you do, the more you will improve in your trading skills.

As part of your mentorship, you will be trading live and you will be applying all the theories in real time. You will need to open a FOREX account as FOREX will be used as the **vehicle for learning**.

In this program, you will learn ESTE's "Be-Do-Have" Trading Model based on Mental Conditioning, Technical Conditioning, and Body Conditioning.

### **Mental Conditioning**

One of the key challenges that I have seen traders face is that they don't know their behavioral pattern and profile as a trader. They don't realize that the reason for their inconsistencies is not the trading system that they have learned, but rather it is that the system they have learned is not in sync with their behavior and profile. The question is, how do you really know if the system that you learned will work for you? How do you really know if your behavior is in sync with the system that you have learned from someone else? Most other trading education companies will not show you the answer.

### **Trading Psychology 101 Course**

This course is a must for all traders as this is the foundation and key to successful trading. One of the main reasons 75% - 95% of retail traders fail to profit consistently is because they don't know what they don't know. We can only see the 180 degrees that's in front of us and one of the main challenges that we face in our day to day lives is seeing the 180 degrees that's behind us.

As part of this class you are going to learn:

1. How to focus on becoming aware of these key challenges in trading.
2. How to create your own plan to prepare yourself to be a consistent, profitable trader.
3. How to create your own trading business plan

Here are the module topics for Trading Psychology 101

- Module 1: Why Trading Psychology 101
- Module 2: Finding Your Biggest Challenges
- Module 3: Habits
- Module 4: Beliefs
- Module 5: Empowering Beliefs

- Module 6: Values
- Module 7: The 6 Human Needs
- Module 8: The Winning Formula To Successful Trading
- Module 9: Reasons Why Traders Fail and How You Can Avoid It
- Module 10: How Feelings Determine Your Emotions
- Module 11: How Thoughts Create Certain Feelings
- Module 12: Your Programming Controls Your Thinking
- Module 13: It's All About Balance
- Module 14: 14 Characteristics of a Consistent, Profitable Trader
- Module 15: The Importance of a Trading Business Plan
- Module 16: Final Note

## **Trading Psychology 202 Course**

Trading involves a lot of emotions such as fear of losing, fear of execution, fear of success, fear of missing, greed of wanting more, hoping, lack of confidence, impatience, anxiousness, impulsiveness, and vengeance to name a few. These type of negative emotions will come out especially when you are invested with real money of your own. We are going to look at these emotions carefully and you are going to learn processes such as meditation and visualization techniques on how to be aware of them when it automatically comes up and to develop a laser sharp focused concentration.

Here are the module topics for Trading Psychology 202

- Module 1: Focused Concentration
- Module 2: A Quiet Mind
- Module 3: Happiness
- Module 4: Equanimity
- Module 5: Letting Go
- Module 6: Letting Go Cont
- Module 7: Dynamics of Emotions
- Module 8, 9, 10: Effort, Ease, and Intention
- Module 11, 12, 13: Calming The Restless Mind
- Module 14: How To Establish Meditative Absorption
- Module 15: Fearless Abiding

## **Technical Conditioning**

### **Technical Analysis 101 Course**

This course is a must for every student who wants to learn how to trade as it is the foundation of technical conditioning. You will learn the 4 core foundation of technical analysis.

They are:

1. Price
2. The Importance of Macro Fundamental Analysis
3. The Energy Flow Of Price
4. The Importance of Supply and Demand

Here are module topics of Technical Analysis 101

- Module 1 - Choosing The Right Learning Vehicle To Trade: Introduction To FOREX
- Module 2 – Module 5: Macro Fundamentals – News, Commodities, Dollar Index, and Bonds
- Module 6: How To Drive Your Trading Platform
- Module 7: Platform Basics
- Module 8: Introduction To Technical Analysis
- Module 9: Rules of Candlesticks
- Module 10: The Energy Flow of Price
- Module 11: How To Draw Trend Lines Objectively to Define a Trend
- Module 12: The Importance of Supply and Demand Explained
- Module 13: 4 Simple Steps How To Analyze A Chart Objectively
- Module 14: Step By Step Process How To Analyze Macro Fundamentals

Book required for this Class:

["The Candlestick Course" By Steve Nison](#)

## **Intermediate Class**

Once you have learned the basics and foundation of technical analysis, this is where the fun begins as you are going to learn 2 easy, 100% objective trading methods, ESTE's Method 2 – ESMS Method and ESTE's Method 3 – 2 In 2 Out No Brainer Method.

Here are module topics for the Intermediate Class.

- Module 1: Welcome To The Intermediate Program
- Module 2: How To Understand The Macro Fundamentals
- Module 3: ESTE Method 3 – 2 In 2 Out No Brainer Method Long
- Module 4: ESTE Method 3 Long – How To Define Stop Losses
- Module 5: ESTE Method 3 Long – Profit Maximizing Strategies
- Module 6: How To Fill Out ESTE's Trading Checklist
- Module 7: Risk of Ruin
- Module 8: Positive Expectancy
- Module 9: ESTE Method 3 Short
- Module 10: ESTE Method 3 Short – How to Define Stop Losses
- Module 11: ESTE Method 3 Short – Profit Maximizing Strategies
- Module 12: M3 Back testing

- Module 13: M3 Trading Tips
- Module 14: Intermediate Indicators
- Module 15: ESTE Method 2 – ESMS Pattern Recognition Method (Long)
- Module 16: ESTE Method 2 Short
- Module 17: M2 Back testing
- Module 18: M2 Trading Tips
- Module 19: Intention
- Module 20: Time Management
- Module 21: Intermediate Advanced Position Sizing
- Module 22: Introduction to ESTE's Sequential Transitioning System
- Module 23: Risk Management Advanced
- Module 24: How To Create a 100% Probability With M2 and M3

## **Advanced Class**

The purpose of this course is to introduce Method 1 (M1) – Elite Methodology. It is a low risk high probability methodology that professional traders use and do not disclose. The advanced course expands on the information and technical forecasting skills learned in both previous courses and brings them to a higher level so the trader can better understand the art and science of technical analysis.

The aim of this course is to introduce a wealth of new information to the trader. Method 1 is simple yet extraordinarily complex trading methodology in that it requires the trader to incorporate several layers of information simultaneously onto the base knowledge learned in the previous two courses. The knowledge learned in this course will heighten the trader's ability to tap into their intuition and to be able to trade independently as a professional and consistently profitable trader.

By the end of this course, students will understand:

1. Supply and Demand on a new level
2. Law of Harmonics (Multiple Time Frame Analysis)
3. Understand Newton's Laws and how to use them to forecast price movement
4. Law of Angles
5. Law of Confluence
6. ESTE's Sequential Transitioning System (STS) for Advanced Traders
7. The difference between an Impulsion vs. a Correction
8. High probability and powerful Forecasting techniques
9. Advanced Fibonacci Techniques
10. Frequency in a Void
11. Hedging Techniques
12. Risk Management within the three methodologies
13. Money Management
14. Volume and how to use it in conjunction with the basics

15. Commitment of Traders (COT)
16. How to Retire Wealthy
17. How to Trade Stocks
18. How to Trade Future
19. Day Trading vs. Swing Trading Techniques
20. Establish a true and finalized trading schedule and discipline
21. To establish a productive dialogue and team environment with classmates and professors via e-journals and homework grading.

**As a private client, you will receive the following:**

- You are going to be part of the Millionaire Money Club where profits will be distributed at a percentage. This enables you as a client to see full transparency and how the trading methods work in real time in a real trading environment using real money. It also enables you to make money and eventually get your education free of charge.
- All of the information from bottom to top
- Guaranteed Satisfaction or I will teach you for free till you make money
- You will be part of the ESTE Trading Community
- Unlimited Support
- All access pass to all classes from Beginners to Advanced, Live Trading Classes, Group Coaching Classes, Trading Psychology 101 and 202 Classes.
- Access pass to the trading floor of the Chicago Board of Options Exchange to see first hand the mechanics of price of the SP500 Pit and VIX (Volatility Index) Pit.

**Academic Integrity**

Each student in this course is expected to abide by the ESTE Code of Academic Integrity. Any work submitted by a student in this course for academic credit will be the student's own work.

You are encouraged to study (and with other students), review any assignments, and to discuss information and concepts covered in lecture and the sections with other students. However, this permissible cooperation should never involve one student turning in a copy of all or part of work done by someone else in any form. All are encouraged to do their own work with integrity as it promotes proper learning and implementation of material.

Should copying occur, both the student who copied work from another student and the student who gave material to be copied will both automatically have to pay \$500 to the charity box.

During examinations, you must prepare and do your own work. All test are closed book and any cheating during the examinations will result in failure of the exam, and may lead to a repeat of the course.

## **Inclusivity Statement**

We understand that our members represent a rich variety of backgrounds and perspectives. The ESTE program is committed to providing an atmosphere for learning that respects diversity.

While working together to build this community we ask all members to:

- Share their unique experiences, values and beliefs
- Be open to the views of others
- Honor the uniqueness of their colleagues
- Appreciate the opportunity that we have to learn from each other in this community
- Value each other's opinions and communicate in a respectful manner
- Keep confidential discussions that the community has of a personal (or professional) nature
- Use this opportunity together to discuss ways in which we can create an inclusive environment in this course and across the ESTE community

Your Total Personal Investment Tuition Fee:

12 Month Program: \$50,000

\$25,000 will be paid up front. You will have to open a FOREX account with OANDA and fund the rest of the \$25,000. You will have to give me access and permission to your account for the purpose of management while you are learning. Please read the Millionaire Money Club Agreement Form for more details.

### **Payment Options**

Payment can be made via cash, check, credit card or Paypal. Payments can also be made via Venmo and Zelle. My personal preference will be Zelle with Bank of America

Make checks payable to: Noetic Universal Trading Inc.  
Mailing address: 10433 Noel Ave, Cupertino California 95014

If you are ready to get started making money consistently, then complete the following:

I, \_\_\_\_\_, hereby pledge that I will:

- Be open-minded
- Follow rules
- Be communicative
- Do my homework at ALL times
- Be Disciplined

As part of my commitment and integrity to myself and to ESTE.

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Happy Trading!,

Reynaldo Soriano Jr. – Peak Performance Trader Coach

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# ESTE Be-Do-Have Trading Principle™

